

A guide to company data export



Open your Apollo.io account and go to Lists

Create New List

The screenshot shows the Apollo.io interface with the 'Lists' section selected in the left sidebar. The main content area displays a table of existing lists. A red arrow points to the '+ Create a list' button in the top right corner of the main area.

Navigation sidebar (left):

- Home
- PROSPECT & ENRICH
- People
- Companies
- Lists**
- Data enrichment
- ENGAGE
- Sequences
- Emails
- WIN DEALS
- Meetings
- Conversations
- Deals
- TOOLS & AUTOMATIONS
- Tasks
- Workflows
- Analytics

Top right navigation:

- Ctrl K
- Assistant
- + Create a list
- Last Modified
- Settings

	# OF RECORDS	TYPE	CREATED BY	LAST MODIFIED ↓	ACTIONS
Payment	4	People	Made Kralin	13 hours ago	Download, Share, More
	1	People	Julia Morales	3 months ago	Download, Share, More
	17	People		9 months ago	Download, Share, More
	115	People	Ramesh Kumar Phawari	9 months ago	Download, Share, More
	0	People	Made Kralin	1 year ago	Download, Share, More

Bottom left: Upgrade

Fill in the name of your list
For this guide we will target companies

**Once created,
head to companies**

PROSPECT & ENRICH

 People

 Companies

 Lists

 Data enrichment

New List ×


YourListName

List target


Company ▾

Add record from

Filters

 Select filters

CSV

 Upload CSV

Cancel

Create

Set up your filters:

- Account Location
- Industry
- Nb of employee

And add this setting

● Lists × 1

⚙️ Include lists ≡ Most Recent

Select lists...

Hide advanced settings ▶

Include ALL

Include ALL lists...

Exclude

YourListName ×

Total	Net New	Saved
63	53	10

Lists

Company

Lookalikes

Account Location × 1

Company Locations: Cambodia ×





Employees

Industry & Keywords × 1

Industry: food production ×

- NAME
- DPNV Co., Ltd.
- Liquid Assets W
- Khmer Foods G
- Aruna Natural W
- Khmer Organic
- Sela Pepper co.
- Amru Rice (Cam)

Select this button:

<input type="checkbox"/>	NAME
<input type="checkbox"/>	 <u>DPNV Co., Ltd.</u>
<input type="checkbox"/>	 <u>Liquid Assets Wine ...</u>
<input type="checkbox"/>	 <u>Khmer Foods Group</u>
<input type="checkbox"/>	 <u>Aruna Natural Water</u>

Select 25 (or all if you are paying)

- Select number of companies
- Select this page 25
- Select all 63

Cancel

Apply

And add to your list



Clear 25 selected

+ Save


Find people

+ Add to list

**Once you are finished,
Head back to list, export your list**



YourListName 63 Companies Made Kraisin 21 minutes ago  


Edit Export CSV Settings, Account CSV

Export to CSV 



Please click the button below to start the export. You are exporting 63 records. We will email you once the export is completed.

You can edit what default columns are always exported in your CSV file.

 Edit export CSV settings  View export history

 Due to contractual limitations, intent topics cannot be exported.

Cancel **Export records**

 Account CSV Export  Edit Settings



Choose the most relevant settings

Account CSV export Cancel Save settings

Search column name...

Standard fields Select all ^



Company name <input checked="" type="checkbox"/>	Company name for emails <input type="checkbox"/>	Account stage <input type="checkbox"/>
Lists <input type="checkbox"/>	# employees <input type="checkbox"/>	Industry <input type="checkbox"/>
Account owner <input type="checkbox"/>	Website <input checked="" type="checkbox"/>	Company linkedin url <input type="checkbox"/>
Facebook url <input type="checkbox"/>	Twitter url <input type="checkbox"/>	Company street <input type="checkbox"/>
Company city <input type="checkbox"/>	Company state <input type="checkbox"/>	Company country <input type="checkbox"/>
Company postal code <input type="checkbox"/>	Company address <input type="checkbox"/>	Keywords <input type="checkbox"/>
Company phone <input checked="" type="checkbox"/>	Technologies <input type="checkbox"/>	Total funding <input type="checkbox"/>
Latest funding <input type="checkbox"/>	Latest funding amount <input type="checkbox"/>	Last raised at <input type="checkbox"/>
Annual revenue <input type="checkbox"/>	Number of retail locations <input type="checkbox"/>	Apollo account id <input type="checkbox"/>


Ready to export

Export to CSV ✕

Please click the button below to start the export. You are exporting 63 records. We will email you once the export is completed.

You can edit what default columns are always exported in your CSV file.

 Edit export CSV settings  View export history

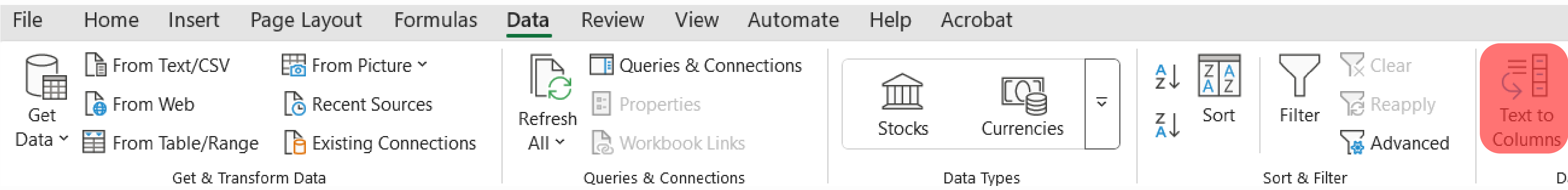
 Due to contractual limitations, intent topics cannot be exported.

Cancel Export records

Open csv file

A1	Company Name,Website,Company Phone					
	A	B	C	D	E	F
1	Company Name,Website,Company Phone					
2	BOB COCONUT,	http://www.poweredbybob.com,	""			
3	De Heus TMH Cambodia,	""	""			
4	Kirirom Food Production (K.F.P) Co., Ltd,	http://www.kfp.com.kh,	'+855 23 977 988			
5	CamAgro-Food,	""	""			
6	Phnom Penh Water Supply Authority,	http://www.ppwsa.com.kh,	""			
7	Aruna Natural Water,	http://www.arunawater.com,	""			
8	Red Wine,	""	""			
9	CAMKO BROTHERS CO.,LTD.,	http://www.camkobrothers.com,	""			
10	Khmer Organic Cooperative Co., Ltd.,	http://www.khmer-organic.com,	""			
11	Khmer Food Co., Ltd,	""	""			
12	Specialized Cambodian Produces,	http://www.scpkhmer.com,	""			
13	Primalis Corporation Ltd,	http://www.primaliscorp.com,	'+855 71 846 2547			

Choose column A and Data, Text to column (Convert)



Use these settings then, finish

Choose the file type that best describes your data:

- Delimited** - Characters such as commas or tabs separate each field.
- Fixed width** - Fields are aligned in columns with spaces between each field.

Delimiters

- T**ab
- S**emicolon
- C**omma
- S**pace
- O**ther:

Manually fix imperfection or use excel to filter

Company Name	Website	Company Phone	
BOB COCONUT	http://www.poweredbybob.com		
De Heus TMH Cambodia			
Kirirom Food Production (K.F.P) Co.	Ltd	http://www.kfp.com.kh	'+855
CamAgro-Food			
Phnom Penh Water Supply Authority	http://www.ppwsa.com.kh		
Aruna Natural Water	http://www.arunawater.com		
Red Wine			
CAMKO BROTHERS CO.	LTD.	http://www.camkobrothers.com	
Khmer Organic Cooperative Co.	Ltd.	http://www.khmer-organic.com	
Khmer Food Co.	Ltd		
Specialized Cambodian Produces	http://www.scpkhmer.com		
Primalis Corporation Ltd	http://www.primaliscorp.com	'+855 71 846 25	
855WINECLUB			
Wine In Phnom Penh			
GrubFeeds	http://www.grubfeeds.com		
CAMFOOD ENTERPRISE			
Cricket House	http://www.crickethouse.co		
Haruko.Daiki Co.	Ltd	http://www.hdcamjp.com	
Ringacam Enterprise	http://www.ringacam.net		
Khmer Coconut Co.	Ltd.	http://www.khmercoconut.com	
S-Liquor	http://www.s-liquor.com.kh		
Amru Rice (Cambodia) Co.	Ltd	http://www.amrurice.com.kh	'+855 23 99
WineLegacy	http://www.wine-legacy.com		
IDOL Career			

Organize your excel file according to your liking

Company Name	Website	Company Phone	Apparent Industry
Acta Bio Co.			Biotech/Industrial Activity
ANNAM (CAMBODIA) COMPANY LIMITED			F&B Import/Distribution
Aprati Foods (Cambodia) Ltd	http://www.apratifoods.com.kh	+855 23 901 300	Food Production/Processing
Auskhmer Import Export Co.	http://www.auskhmer.com	+855 23 880 110	F&B Import/Export
BlueDot-Food Services	http://www.bluedot-foodservices.com		F&B Services/Distribution
BOB COCONUT	http://www.poweredbybob.com		Coconut Processing/Production
BRING THE BEST CO LTD	http://www.bringthebest.ovh		Import/Distribution
Cambodia Beer	http://www.khmerbrewery.com		Brewery/Production
Coca-Cola Cambodia Beverage Company Ltd	http://www.cbcl.com.kh		Beverage Production (Bottling)
CP&A Trading/ ស៊ីអិលអេស ព្រុនឌីង	http://www.cp-a.com.kh	+855 61 777 899	Import/Distribution F&B/Trading
Daun Penh Food & Beverage Co.	http://www.dpc-group.com		F&B Import/Distribution
Domnork Food And Beverages Import Export Co.	http://www.domnork.com		F&B Import/Export
DPNV Co			Water Production (Bottling)
E.M.D (F&B) Co.	http://www.em-coffee.com		Coffee Production/Distribution
FE FOOD (CAMBODIA) Co.			F&B Import/Distribution
HEINEKEN Cambodia	http://www.heinekencambodia.com		Brewery/Production
Hong Soon Birds Nest	http://www.jinsoontcc.com		Bird's Nest Production/Processing
HTM Trading Co.	http://www.htm-trading.biz		Import/Export/Trading
IBIS Rice Conservation Co.	http://www.ibisrice.co.uk	+855 17 548 300	Rice Production
iDeal Distribution (Cambodia) Co.	http://www.idealcambodia.com		Distribution
JCCM Corporation			Holding/Import/Export
Kampuchea Food Corporation Co.	http://www.kfc.com.kh	+855 23 224 593	Large Restaurant Chain (Logistics/Equipment)
KF&B (Khmer Food&Beverages) Import Export Co.	http://www.lshcambodia.com	+855 23 968 688	F&B Import/Export
KIN Food & Beverage	http://www.kinbunhouse.com		F&B Production/Distribution
Kingdom Breweries (Cambodia) Ltd.	http://www.kingdombreweries.com	+855 23 430 180	Brewery/Production

You now have your first company list

Enrich it by :

- Using the “Find People” feature of Apollo**
- Using public data on government websites**
- Sharing it to a member of your team**